

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 19, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$113,384	42
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$47,412	11
Lemar, Mike	Sunshine State Agency	\$45,610	25
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$41,500	3
Gold Producers (\$10,000 - \$30,000)			
Rosati, Lisa	Rosati Insurance Agency	\$24,696	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$24,654	9
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$24,418	6
Ahlbum, Tim	Health Coverage Solutions	\$23,580	5
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$23,136	2
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$21,515	11
Shackelford, Edward L.	The Assurance Group, Inc.	\$20,003	8
Schwartz, Scott J.	Insurance Protection Services	\$15,084	1
Senior Insurance Marketing, Inc.		\$13,272	5
Barta, Devin M.	Barta Insurance Agency	\$13,008	4
AmeriLife		\$12,697	17
Savage, Gina	Savage Insurance Agency	\$12,276	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$11,501	20
Silver Producers (\$5,000 - \$10,000)			
Wroblewski, Robert M.	SOS Insurance Group	\$9,828	3
James M. Gray, Inc.		\$9,768	3
Clark, John W.	Senior Solutions Insurance Agency	\$9,228	4
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$8,917	8
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$8,849	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,180	8
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,120	3
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,119	2
Valery, Albert L.	Valery Insurance Agency	\$6,048	1
Mangini, Nicholas L.	Mangini Insurance Agency	\$5,952	2
Wildgoose-Carroll, Jevanka J.	Wildgoose-Carroll Insurance Agency	\$5,868	1
General Agency Ins. Development Svc.		\$5,543	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$5,507	2
Olguin, Loren A.	Olguin Insurance Agency	\$5,376	2
McKnight, Robert J.	McKnight Insurance Agency	\$5,220	2

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 19, 2017

Bronze Producers (\$2,500 - \$5,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,594	6
Jetter, Art	Art Jetter & Company, Inc.	\$4,352	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,344	1
Futurity First Insurance Group, Inc.		\$4,176	3
Cancio, Maria	Cancio Insurance Agency	\$4,104	1
Rowland, Teresa J.	Rowland Insurance Agency	\$4,104	1
Chacon, Cesar	The Insurance Hub	\$4,092	2
Moraski, Matthew B.	Moraski Insurance Agency	\$3,708	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,708	1
Hernandez & Company, Inc.		\$3,696	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,672	2
Centerstone Insurance & Financial Svcs.		\$3,647	1
Resource Benefits, Inc.		\$3,647	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,647	1
AMAC Senior Resources Network		\$3,540	2
Carran, John S.	Carran Insurance Agency	\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,276	1
Ulcena, Roland	Ulcena Insurance Agency	\$3,167	1
Milks, Benjamin K.	Milks Insurance Agency	\$3,106	1
Maisto, Stephen	Senior Health Solutions	\$3,072	3
Rapini, Duane M.	Rapini Insurance Agency	\$2,927	1
Deceglia, Lorna K.	Deceglia Insurance Agency	\$2,868	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$2,844	1
Scott, Jerry	Scott Insurance Agency	\$2,844	1
Ackerson, Peter D.	Ackerson Insurance Agency	\$2,759	1
Benefit Plans of America, Inc.		\$2,698	2
Nickel, Roger T.	Nickel Insurance Agency	\$2,688	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$2,677	1
Kocian, Charlotte T.	Kocian Insurance Agency	\$2,676	1
Moriarity, Robert J.	Moriarity Insurance Agency	\$2,676	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

February 19, 2017

Diamond Producers (\$20,000 & Above)

Kempler, Gary S.	\$26,100	Sheldon, Paul, CLU, ChFC	\$20,748
------------------	----------	--------------------------	----------

Platinum Producers (\$15,000 - \$20,000)

Schwartz, Scott J.	\$15,084		
--------------------	----------	--	--

Gold Producers (\$10,000 - \$15,000)

Graham, Christopher N., CLU	\$14,086	Rosati, Lisa	\$11,856
Sachs, Kerry	\$13,900		

Silver Producers (\$5,000 - \$10,000)

Stevens, Jason	\$8,136	Ahlbum, Tim	\$6,120
Dibisceglie, Darrin J.	\$7,224	Dewalt, Geri B.	\$6,048
Lemaire, Daniel S.	\$7,164	Wildgoose-Carroll, Jevanka J.	\$5,868
Ciola, Claude M.	\$7,128	Ripoll, Glenn A.	\$5,628
Blake, Karla	\$6,504	Ahlbum, Jon	\$5,448
Douglas, Bonnie R.	\$6,323		

Bronze Producers (\$2,500 - \$5,000)

Lackey, Robert C.	\$4,860	Kaufman, Bryan J.	\$3,696
McKnight, Robert J.	\$4,812	Mangini, Nicholas L.	\$3,660
Mangini, Rosemary	\$4,716	Hackmeier, Jeff D.	\$3,647
Ottovogio, Xiomara	\$4,608	Perdew, John M.	\$3,647
Stevens, Ray	\$4,452	Kathrein, Joseph L.	\$3,624
Wiedersum, Bryan F.	\$4,344	Sweeney, Alexander	\$3,599
Preuss, Diane J.	\$4,343	Polanco, Robyn R.	\$3,564
Lovelace, Susan	\$4,152	Mankamyer, Mary	\$3,516
Borosak, William J. Jr.	\$4,115	Sanders, Barbara L.	\$3,456
Benaim, Eduardo	\$4,104	Murphy, Stacy	\$3,408
Rowland, Peter R.	\$4,104	Pearson, Lisha	\$3,372
Simpkins, Mark A.	\$3,979	Chacon, Cesar	\$3,360
Morris, Jason	\$3,948	Patterson, Adam D.	\$3,276
Lagamma, Vincent J.	\$3,900	Pekala, David C.	\$3,276
Lemar, Fred W. Jr.	\$3,900	Rabinowitz, Arnold	\$3,276
Lembcke, Julia	\$3,888	Simon, Julie	\$3,276
Calaway, Bradley B.	\$3,768	Zion, Joseph S.	\$3,276
Aarons, Neill	\$3,744	Grzywa, Brandon	\$3,252
Daenzer, Christopher	\$3,708	Dyess, William R.	\$3,187
Riva, Antonio	\$3,708	Ulcena, Roland	\$3,167

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

February 19, 2017

Gilbert, Brian	\$3,108	Taylor, Lori R.	\$2,844
Osborn, Jarrett	\$3,108	Wiser, Karen A.	\$2,844
Primack, Neil E.	\$3,108	Ziadeh, Abedel N.	\$2,844
Upthegrove, Gerald A.	\$3,108	Ackerson, Peter D.	\$2,759
Milks, Benjamin K.	\$3,106	Vertich, Mark	\$2,759
Bono, Peter F.	\$2,927	Bahlkow, Valerie J.	\$2,688
Lange, Douglas M.	\$2,927	Graham, Christopher C.	\$2,688
Sam, Catherine M.	\$2,927	Moore, Daniel	\$2,688
Garwood, Jared E.	\$2,892	Recchion, Melanie	\$2,688
Lehman, Lary P.	\$2,892	Trembicki, Kenneth	\$2,688
Deceglia, Lorna K.	\$2,868	Abbatiello, Vincent	\$2,677
Hargis, Mark D.	\$2,868	Kocian, Charlotte T.	\$2,676
Bryant, Larry W.	\$2,844	Moriarity, Robert J.	\$2,676
Jaffe, Joseph A.	\$2,844	Owens, Annette	\$2,676
Konz, Douglas J.	\$2,844	Chard, Dani L.	\$2,664
Pangborn, Theresa M.	\$2,844	Newmes, Peter	\$2,592
Sakharoff, Richard D.	\$2,844	Woodard, Michael A.	\$2,567
Schlossberg, Michael J.	\$2,844	Lowenstein, Dale R.	\$2,532
Schoeck, Edward D.	\$2,844	Tantillo, Robert V.	\$2,519
Strohm, Mark C.	\$2,844	Cabrera, Victor C.	\$2,508